

SALES INCENTIVE CLAIM FORM

E: SPIFFS@ICERAUSA.COM • F: 855-447-0344

Valid for sales from 1/1/2021 - 12/31/2021

INCENTIVE PER UNIT (BASED ON LIST PRICE)

CONTACT INFORMATION

Name:			\$30		Muse i	Wash C-20.01	+ S-20.01
Company: If this is your first taddress has changed	\$15		iWash S-11.01				
			\$15		\$650+	LIST PRICE*	
,	Zip:			\$10 \$401 -		650 LIST PRICE*	
			\$3		\$150 -	400 LIST PRICE	*
A copy of the Sales Invoice must show net retail price the Icera St. Thoma details). Claims for items denied. Claims must be so will be returned. Internet	*Items sold as sets (e.g., two-piece toilets, pedestal and console lavatories, etc.) are considered one item. That is, 1 bowl listing at \$150 and 1 tank at \$150 would be equal to \$300 list and be eligible for a \$3 spiff. Vanity components are not considered set items. Showroom sales for individual components (cabinet, stone top, lav top) are eligible for incentive payout per the table above.						
SALES INVOICE #	SALES INVOICE DATE	ICERA MODEL #	UNIT		RETAIL	PER UNIT	SUBTOTAL
Signature:	Date:					Total Amount:	

ICERA

SPIFF CHECK RUN SCHEDULE 2021-22

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Deadline for Submission	Check Run By			
January 15, 2021	January 29, 2021			
March 15, 2021	March 31, 2021			
May 14, 2021	May 31, 2021			
July 15, 2021	July 30, 2021			
September 15, 2021	September 30, 2021			
November 15, 2021	November 30, 2021			
January 14, 2022	January 31, 2022			

Checks will be delivered by your local Sales Representative after the Run By date. Please refer any questions to spiffs@icerausa.com.